



**FOR IMMEDIATE RELEASE**

## **Shana Callahan Joins Harbor Stone Advisors as Senior Analyst**

**Baltimore, MD** - Shana Callahan joined Harbor Stone Advisors on July 13 as Senior Analyst. In her new role, Shana provides support to the President and Investment Sales team throughout the sale process. This includes in-depth analysis and underwriting for Broker Opinion of Values and Offering Memorandums, working with clients and prospective purchasers to fulfill information requests for on-market deals, managing due diligence materials, and client and internal reporting. Shana also creates original market and submarket content to share on the Harbor Stone Advisors blog and disseminate across various outlets.

“Shana has a comprehensive background in commercial real estate and her skillset is a perfect fit for our growing company,” said Justin Verner, President of Harbor Stone Advisors. “Her strong work ethic, detail-oriented approach, and experience with underwriting and reporting will be a valuable asset to our clients and multifamily investment sales team.”

Prior to joining Harbor Stone Advisors, Shana worked for Continental Realty Corporation as an analyst in their Multifamily Acquisitions department. She has also held roles with CoStar Group as a Research Associate and Commercial Real Estate Analyst.

Shana has a B.A. in History from University of Maryland, Baltimore County. In her spare time, she enjoys cooking, traveling, and staying active.

### **About Harbor Stone Advisors**

Harbor Stone Advisors is a Mid-Atlantic leader in Multifamily Investment Sales. Advisory services include asset dispositions, value opinions, and marketability analysis for private clients, owners, investors and financial organizations.

For additional information, visit [www.harborstoneadvisors.com](http://www.harborstoneadvisors.com)

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Contact:  
Kathryn Shofer  
443.865.9584  
[kshofer@harborstoneadvisors.com](mailto:kshofer@harborstoneadvisors.com)